

SON/SOA Application Development Environments for Enterprise Communications

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Overview: SOA Application Development

- Business Driver: Today, communications platform providers and service providers depend on <u>partners</u> to develop applications which subscribers use to consume provider-hosted (SOA) services
- Provider Response: Must enable partners by
 - 1. Exposing rich services API's using standard protocols (e.g. WS-* web services, Parlay X, CSTA, etc.)
 - 2. Providing Software Development Kits -- **SDK's -- that minimize partners'** {**time, cost**}-**to-market** for their applications and reduce provider's support costs
 - Personal observation: Providers focus on (1) but often overlook (2)
- **Key Observation**: Effective SDK's assist partners with developing applications with a given software architecture
 - vs. traditional SDK's which often just document API's
 - Architecture-centric SDK's vs. API-centric SDK's
- This→Presentation: How do we design and deliver effective architecture-centric SDK's for application development in the modern SOA-web-telephony context?

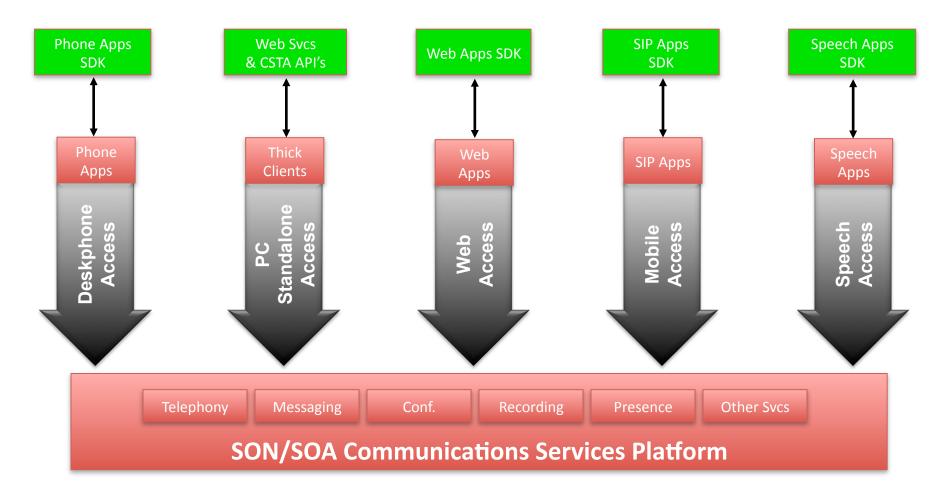


Step 1: Identify SOA Applications Software Architecture Segmentation

- Segment partner developer market and SDK portfolio by <u>application</u> <u>architecture type</u> (vs. which API's they use):
 - Phone/Endpoint applications
 - Example: Phone XML scripts pushed to phone browser user interface
 - Web applications/Web Design patterns
 - i.e., applications delivered into/accessed by web browsers
 - Example: Desktop web browser application supplementing associated deskphone
 - Speech/Call Control/Contact Center applications (Service orchestrations)
 - Example: Customer self-service applications (1-800-401K-PLAN) executed by CCXML/ VXML engines
 - SIP Applications
 - Example: Named application (1-800-RINGTONES) hosted by a (JSR 289) SIP A/S
 - Business process/vertical integrations (API-centric)
 - Example: Communications web services integrated with IBM Sametime or SAP
 - Product Integrations (API-centric)
 - Example: Call recorders integrated with IP PBXs
- Align SDK portfolio with this segmentation
 - Deliver best-in-class SDK's for creating phone apps, web apps, speech apps, SIP apps



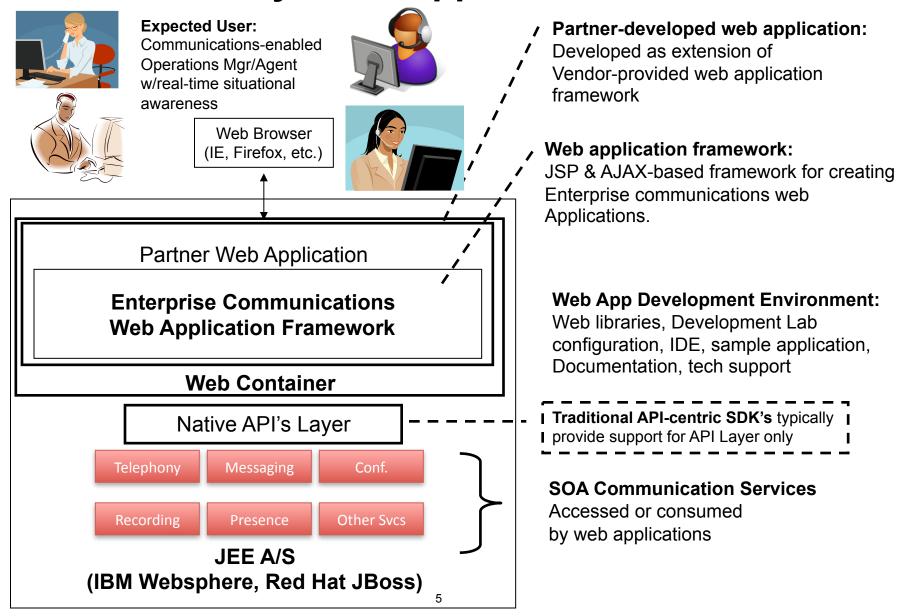
Unified Communications Access Model



- In Unified Communications, a user can access all services using any application type
- Each Application type has access to all SOA communications services
- SDK's needed to build applications for each access channel type vs. SDK's for each API



SDK Case Study: Web Applications & SDK





Components of a Web Applications SDK (1 of 2)

- Beyond API's for the (SOA) Services, a web applications SDK includes:
- **Web libraries**: Estimate that 80-90% of the software for a communications web application is generic and may be provided by the vendor as a web application framework
- Web Development Laboratory: Developer lab configuration consisting of SOA services platform, services emulators, web server with web app framework.
 - Provide a laboratory blueprint w/detailed instructions for installation and operation; or
 - Provide hosted development laboratory so that partners do not incur laboratory overhead cost



Components of a Web Applications SDK (2 of 2)

- IDE with web development plugins: Recommended IDE framework -- Eclipse, NetBeans, Visual Studio, etc. -- configured with plugins for web development support (JSP, JSF, Javascript, XML, etc.)
- Sample Application(s): Sample web application designed to fulfill three {roles, purposes}:
 - Training tool: For developers to learn the AJAX libraries and recommended architecture for telephony web applications
 - Application template: For use as a basis/starting point for specific application, because all of the AJAX client software for service and event consumption is already coded.
 - Reference application: For testing and debugging specific web applications by comparing to generic client web application which is known to be correct (hopefully!)
- **Documentation**: Concept of operations, installation and operational instructions for development lab, how to use recommended IDE configuration to make non-trivial modification to sample applications, how to extend the framework to include other (SOA) services, ...



Recapitulation

- SOA Application Enablement:
 - Adopt Partner-centric view
 - Define communication application architecture segmentation (which likely maps 1-to-1 to a partner developer market segmentation)
 - Create Architecture-centric SDK's for each segment
 - Frameworks and libraries
 - Low-cost development laboratory blueprint or hosted environment
 - IDE, plugins, and usage instructions
 - Sample applications
 - —Target 10X reduction in partners' {time, cost}-to-market for their applications (vs. API-centric SDK's)
 - Target 10X increase in volume, scope, and functionality of partnerdeveloped applications